



PIDX International US Spring Conference 2014

April 10-11

Halliburton
 Life Center Auditorium
 3000 North Sam Houston Parkway E.
 Houston, Texas 77032

“eBusiness Innovation and its role in improving Operator-Supplier Relations”

Agenda Item	Speaker or Moderator
Registration • Tea • Coffee • Hot Breakfast • Networking Open PIDX International US Spring Conference 2014	
<i>Halliburton Welcome</i>	<i>Dan Collins, Sr. Manager Commerce Halliburton</i>
<i>Welcome</i>	<i>Theo Kambouris, Events Coordinator PIDX</i>
<i>PIDX Today</i>	<i>Fadi Kanafani, CEO PIDX</i>
<i>“eBusiness Standards-Pervasive or Invasive to Innovation? “</i>	<i>Sammy Haroon, Executive Director Baker Hughes</i>
<i>Round the Room Introductions</i>	<i>Dave Wallis, Director – Eastern Hemisphere OFS Portal</i>
Exhibitor Introductions – Taulia • jCatalog Software • FieldEZ Technologies Coffee • Tea • Networking Break	
<i>“Realizing the benefits of mobility – enhanced productivity and reduced risk for Operators and Suppliers” A case study on present and future plans.</i>	<i>Art Chaidez, Mobility Delivery Lead BP</i>
<i>"It Pays to be Well Connected: How three oil and gas companies leveraged electronic supplier relationships resulting in dramatically reduced bottom-line costs"</i>	<i>Dana Pasquali, Director of Product Management Oildex</i>
Luncheon • Networking Exhibitor Introductions – Dell • Tradeshift • Oildex • Actian	
<i>“An Architecture for Systematic Innovation”</i>	<i>Doug Reeder, Principal Innovation Consultant Dell</i>
<i>“Improving Order to Cash process with PIDX Standards and ETL”</i>	<i>Sam Wood, Executive Director of IS Pinnergy</i>
Coffee • Tea • Networking Break	
<i>“Building a Strong Foundation in Supplier Finance”</i>	<i>Jay Keough, Regional Sales Director Taulia</i>
<i>“Balance the Supply Value Equation”</i>	<i>Aaron Powell, Regional Director Tradeshift</i>
Committee & Workgroup Reports	
<i>International Business Development Committee Standards & Guidelines Committee Downstream Workgroup Supplier KPI Project Business Messages/Processes Workgroup</i>	<i>Terry Thomas, Schlumberger Alex del Palacio, Sullexis Scott Fleck, Schneider Electric Daryl Fullerton, Actian Corporation John Stukes, OFS Portal</i>
<i>Wrap Up & Door Prize Awards</i>	<i>Theo Kambouris, PIDX Events Coordinator</i>
Networking Cocktail Reception – Sponsored by Oildex – Hilton Houston North Please sign in at registration table for this event.	

PIDX International 2014 Workgroup Meetings

Halliburton
Life Center Conference Rooms

Friday, April 11, 2014
0800 – 1100 (CDT)

Workgroup Agenda

Workgroup	Chairperson & Vice Chairperson(s)	Room Number
<i>Business Messages Business Processes</i>	<i>John Stukes, OFS Portal Alejandro Costa, Halliburton Art Johns, Key Energy</i>	<i>2209</i>
<i>Catalog & Classification</i>	<i>Tom Cave, sparesFinder Jeff Ernest, ConocoPhillips</i>	<i>2206</i>
<i>Downstream</i>	<i>Scott Fleck, Schneider Electric Mark Garton, Schneider Electric</i>	<i>2204</i>

Hosted by:

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